

**Indian institute of Science & Research Kolkata**

**Spring Semester Examination 2019**

**Course: HU4201: Introduction to Psychology**

Full Marks: 50

Exam Duration: 2hrs 30mins

**Group - A**

**(Attempt any three questions from group -A)**

1. Discuss information processing model with detailing of the concept of working memory. 10+3
2. Team effectiveness is the function of leadership style- Discuss. 13
3. What is stress? Describe the cognitive model of stress. What are the mediator variables that regulate stress?  
4+6+3
4. Critically discuss the principles of cognitive behaviour therapy and its application in depressive disorder. 13
5. Compare the first three psychosexual phases propounded by Freud with the first three psychosocial phases as prescribed by Erikson. 13

**Group -B**

6. Write short notes on any two:
    - i. Concept of Depression. 5

Or,

Fiedler's concept of Motivation.

  - ii. Application of the concept of motivation in Z type organisation.
- Or,
- Concept of Defence Mechanism. 6

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